

TRAINING SALES

Pro verticality course (Part 3/3) - Rescuing a worker at height

Understand and use to better sell the Petzl JAG RESCUE KIT, for rescuing a worker at height

Access level: **000 (Novice)**

Reference: **PNA 012**

In any work-at-height situation where the worker uses a fall arrest system, there is potential for an accident, or a problem on rope that requires a rescue. This module allows practicing rescuing a person on rope, using the JAG RESCUE KIT. The JAG RESCUE KIT is a versatile and effective kit that provides for easy evacuation of a worker at height, in a variety of rescue scenarios.

Goal(s) of the training

The training aims to better understand the risks taken by workers at height and to encourage the practice of taking good preventive measures. The main goal is to promote the correct use of Petzl equipment for rescuing rope access workers. Indirectly, this module can help employers fulfill their legal obligations concerning work at height, and reduce accidents.

Targeted skills


When this training is over the student will be able to:

- Name and explain the 5 stages of a rescue at height with the JAG RESCUE KIT.
- Prepare the JAG RESCUE KIT.
- Understand and know how to discuss the risks involved when rescuing a rope access worker.
- Rescue a partner hanging on a fall-arrest system using the JAG RESCUE KIT.

- **Duration:** 1 day - 7h.
- **Valid for:** 3 years - as a guideline only, considering that annual renewal is recommended for end users (workers at height).
- **Teaching method:** hands-on workshop for 60 % of the training time.
- **Location:** Petzl Nordic training facility.
- **Method of learning assessment (type and proof):** assessment of students in the situation of rescuing a victim on rope.
- **Attestations and certificates:**
 - Petzl internal certificate of competency in the use of the JAG RESCUE KIT

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- **Practical workshops:** practice rescuing a victim with the JAG RESCUE KIT, following the 5 stages of a rescue. Students take turns being a victim, rescuer and observer.
- **Target group:** all levels of the Petzl sales network: PTP, technical sales reps, resellers.
- **Maximum number:** 6 persons.
- **Minimum number:** 4 persons.
- **Prerequisites:** have completed Sales training: verticality pro 1/3 and 2/3.
- **Access level:**  Novice: I don't know enough about the equipment to use/explain it independently.

Program

- **Morning**
 - Petzl presentation and training objectives
 - Share experiences on the rescue
 - What is partner rescue?
 - What hazards are encountered by a worker at height?
 - Why train and practice for rescue?
 - The 5 stages of rescue
 - Presentation of JAG RESCUE KIT: Petzl rescue system
- **Afternoon**
 - Practical workshop: using the JAG RESCUE KIT in different scenarios
 - Guidelines
 - Carry out a rescue following the 5 stages
 - Preparing the kit
 - Limitations of partner rescue and of the system
 - **Review, knowledge gained and feedback on the training**